

21ST CENTURY SCHOOLS BOND ADVISORY COMMITTEE

June 15, 2021





OFFICE OF SCHOOL FACILITIES GOB UPDATE



OFFICE OF SCHOOL FACILITIES GOB UPDATE

Raul F. Perez

Office of School Facilities

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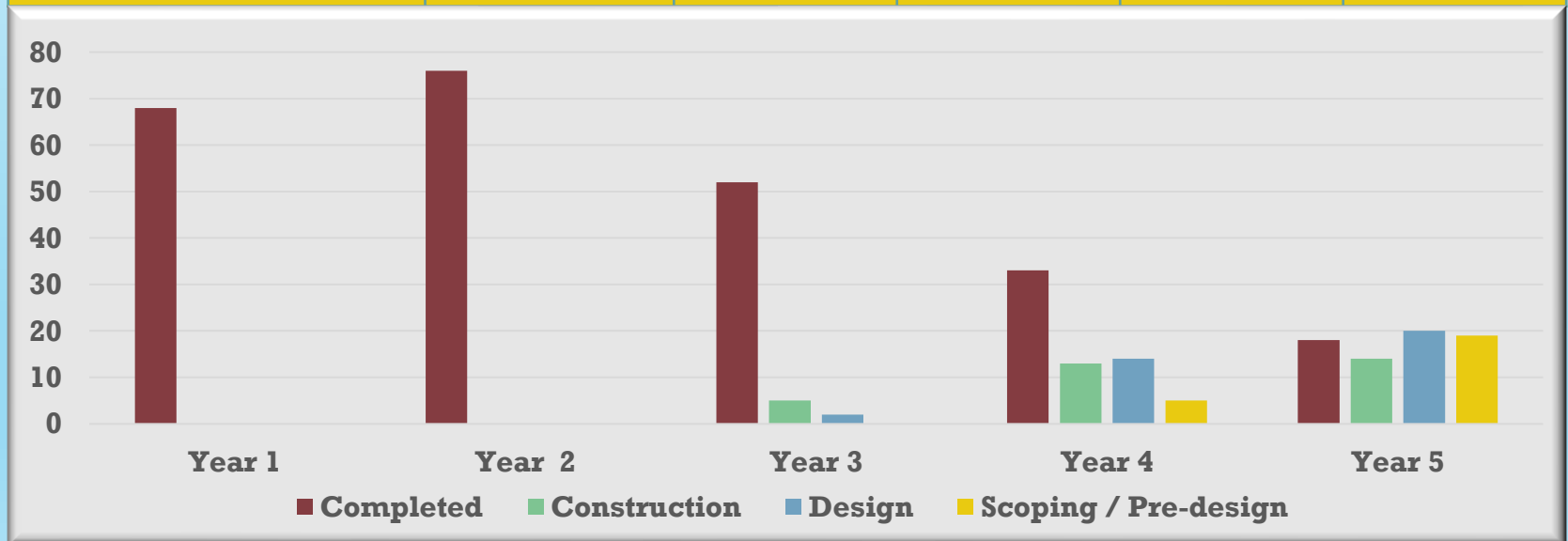
construction.dadeschools.net

GOB PROJECT UPDATE

Project Status as of June 1, 2021



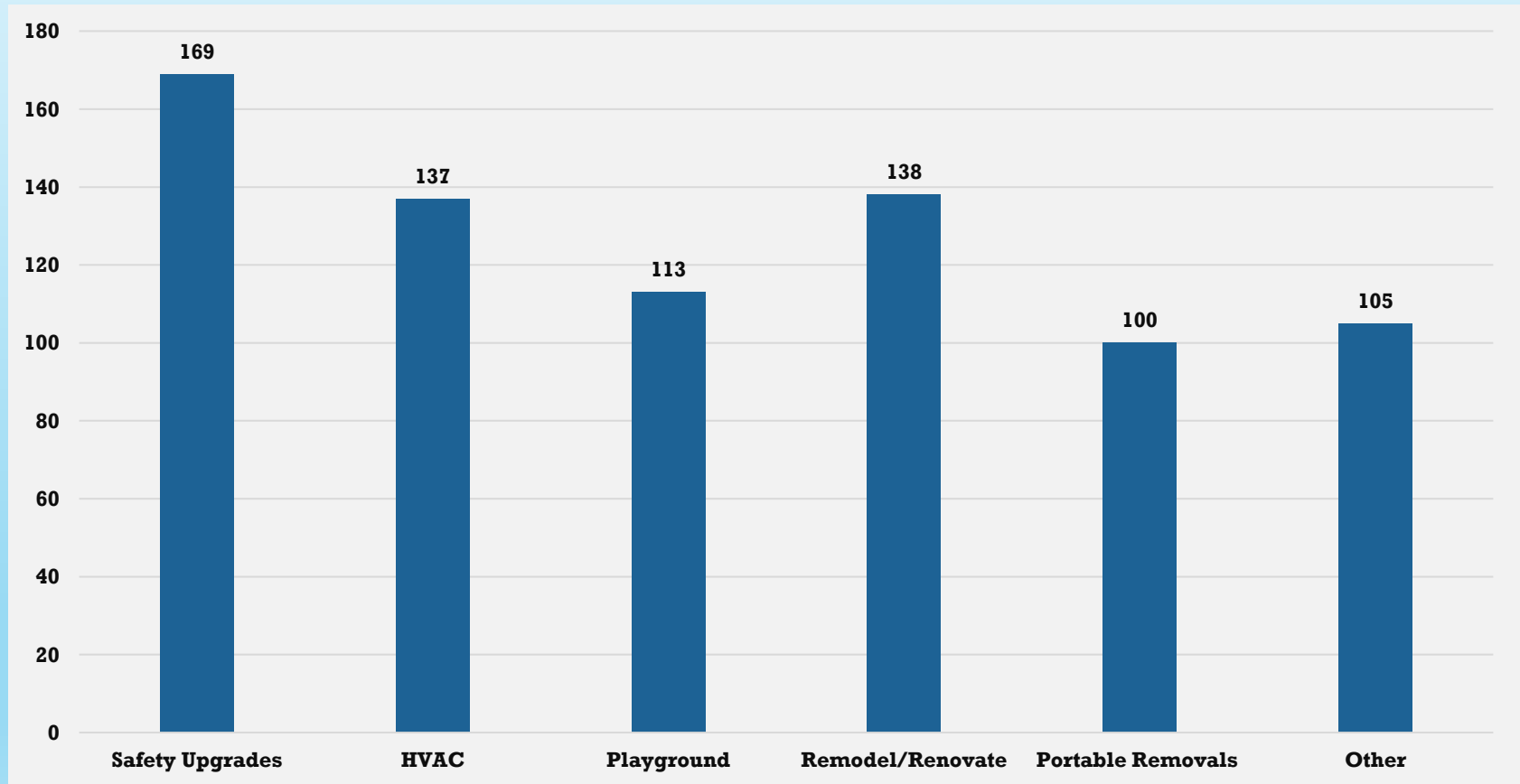
	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5
COMPLETED	68	76	52	33	18
CONSTRUCTION			5	13	14
DESIGN			2	14	20
SCOPING / PRE-DESIGN				5	19
TOTAL	68	76	59	65	71



GOB PROJECT UPDATE



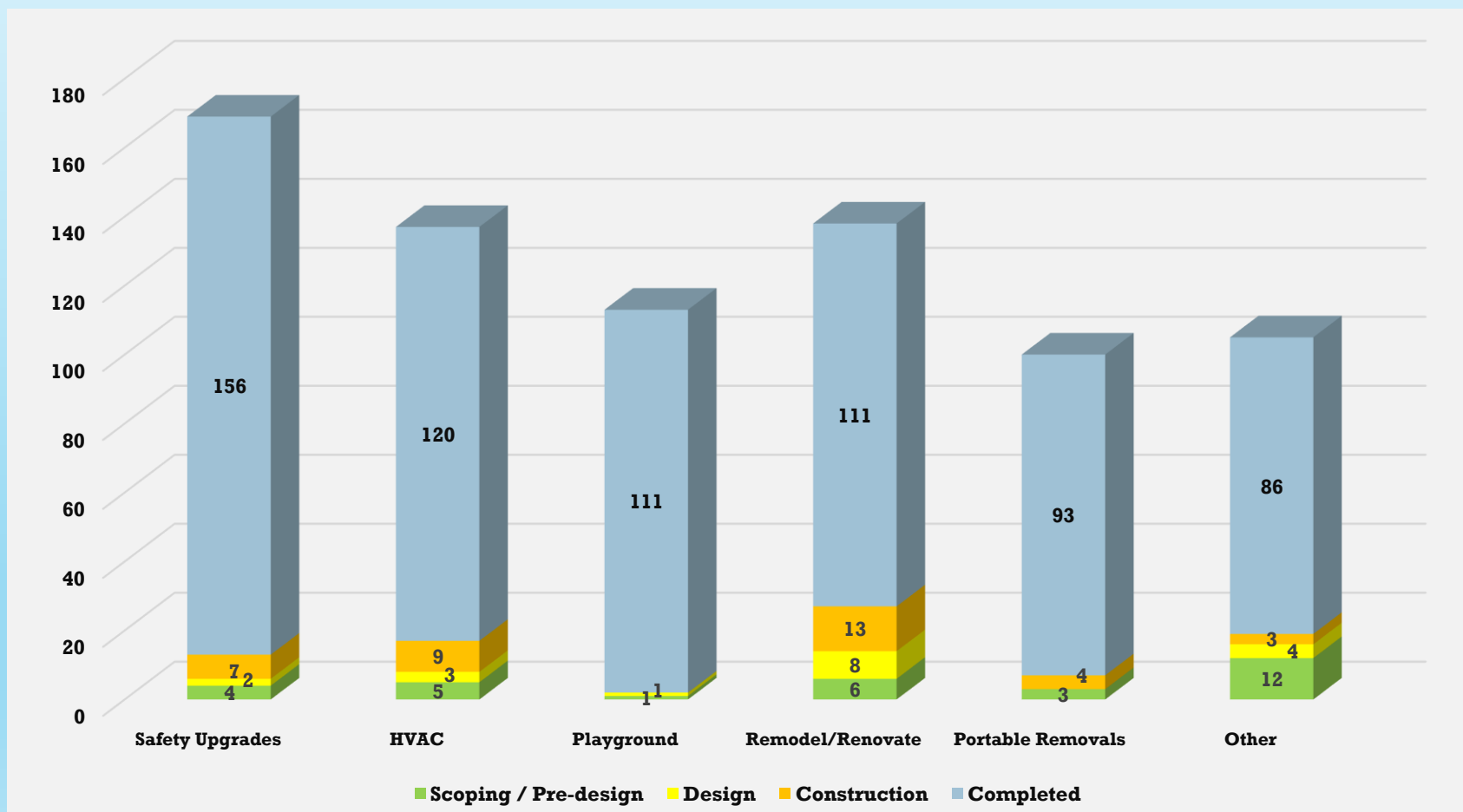
Accelerated/Complimentary Scope Projects by Category As of June 1, 2021



GOB PROJECT UPDATE



Accelerated/Complimentary Scope Projects by Status As of June 1, 2021

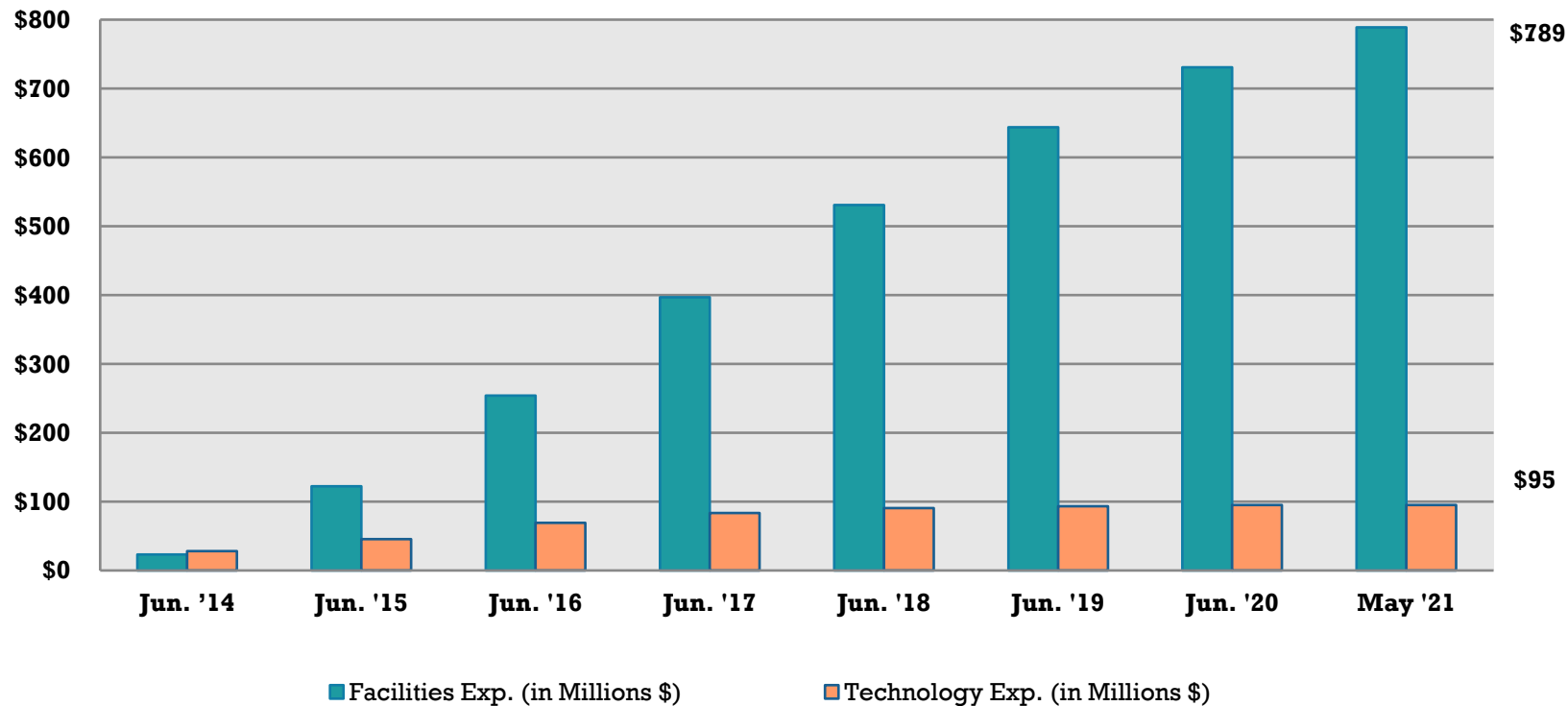


GOB EXPENDITURES

As of May 31, 2021



Transaction Category	Jun. '14	Jun. '15	Jun. '16	Jun. '17	Jun. '18	Jun. '19	Jun. '20	May '21
Facilities Exp. (in Millions \$)	\$23	\$122	\$254	\$397	\$531	\$644	\$731	\$789
Technology Exp. (in Millions \$)	\$28	\$45	\$69	\$83	\$90	\$93	\$95	\$95

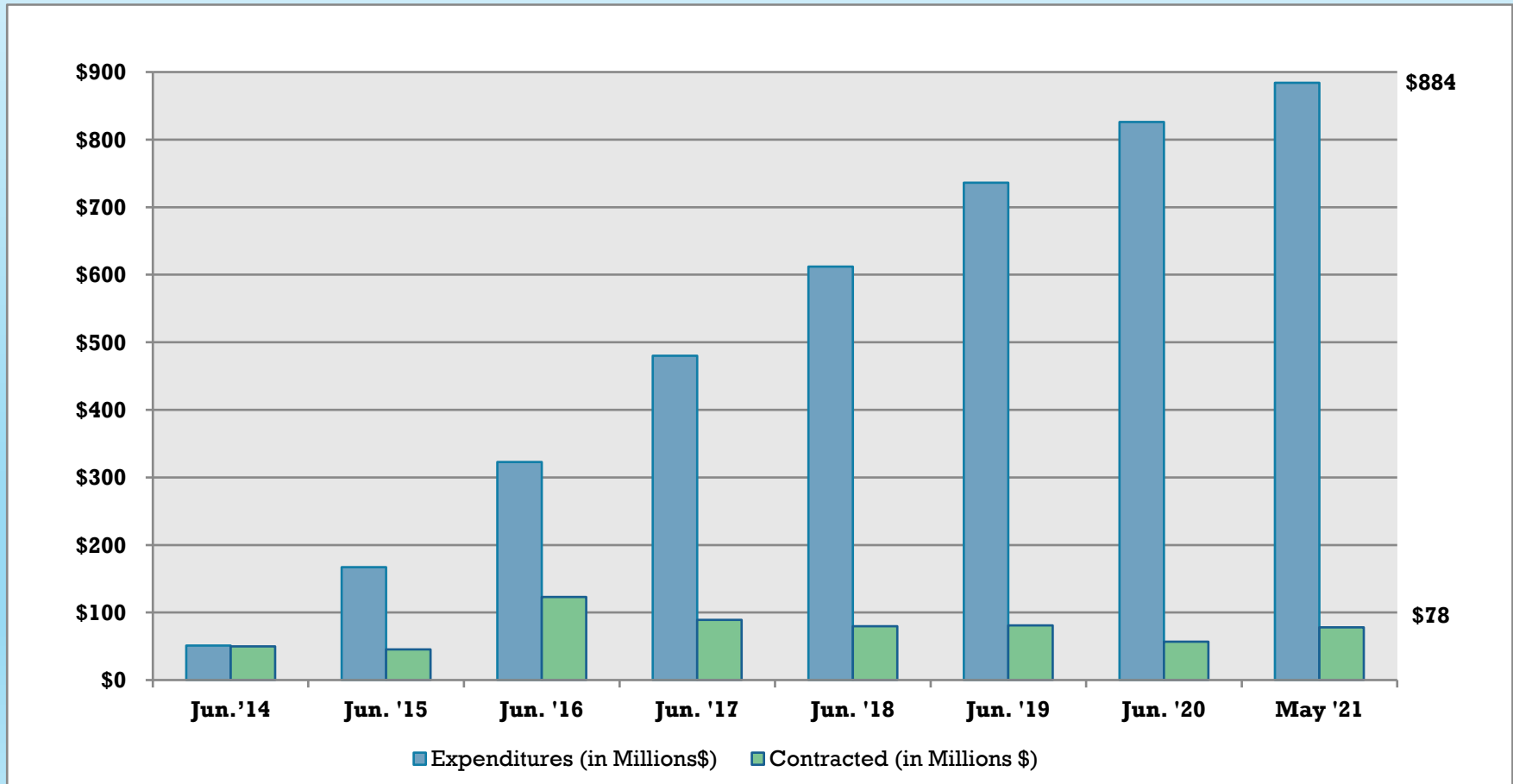


GOB EXPENDITURES & CONTRACTED

As of May 31, 2021



Transaction Category	Jun. '14	Jun. '15	Jun. '16	Jun. '17	Jun. '18	Jun. '19	Jun. '20	May '21
Expenditures (in Millions \$)	\$51	\$167	\$323	\$480	\$612	\$736	\$826	\$884
Contracted (in Millions \$)	\$50	\$46	\$123	\$89	\$80	\$81	\$57	\$78



QUARTERLY EXPENDITURES BY COST CATEGORY (AS OF 3/31/2021)



GOB Expenditures by Cost Category and Program Group as of March 31, 2021

Cost Category Group Description	Facilities	Technology	Total Expenditures
Construction & Preconstruction Services	\$ 450,377,208.78	\$ 6,386,095.42	\$ 456,763,304.20
Direct Purchase of Construction Materials	\$ 119,417,828.31		\$ 119,417,828.31
Furniture Fixtures & Equipment	\$ 15,472,450.73	\$ 83,654,748.57	\$ 99,127,199.30
Architectural Engineering Services	\$ 50,942,002.51	\$ 24,182.62	\$ 50,966,185.13
Program Management Services	\$ 36,945,625.11	\$ 220,756.61	\$ 37,166,381.72
Maintenance Managed Projects	\$ 34,759,737.65	\$ 1,547,775.48	\$ 36,307,513.13
Abatement/Overhead	\$ 32,615,041.97	\$ 733,846.00	\$ 33,348,887.97
Building Code Compliance Services	\$ 10,062,096.38	\$ 11,009.00	\$ 10,073,105.38
Builders Risk Insurance	\$ 5,548,421.33	\$ 9,000.00	\$ 5,557,421.33
GOB Financial Services	\$ 4,593,406.93		\$ 4,593,406.93
Environmental Services	\$ 3,282,563.20		\$ 3,282,563.20
P/A Systems Services	\$ 3,117,544.38		\$ 3,117,544.38
Software	\$ 9,415.00	\$ 2,409,869.24	\$ 2,419,284.24
Custodial Reimbursement	\$ 1,241,719.78	\$ 20,576.12	\$ 1,262,295.90
Roofing	\$ 1,174,631.95		\$ 1,174,631.95
Printing Services	\$ 880,125.80	\$ 452.02	\$ 880,577.82
Advertising	\$ 403,654.75		\$ 403,654.75
Miscellaneous (e.g., Fire Watch, Rekeying, Security Services, Signs)	\$ 352,085.94		\$ 352,085.94
Photography Services	\$ 223,486.18	\$ 168.00	\$ 223,654.18
GOB Audit	\$ 188,500.00		\$ 188,500.00
Utility Services	\$ 103,171.57	\$ 52,896.61	\$ 156,068.18
Legal Services	\$ 118,062.67		\$ 118,062.67
Reimbursement	\$ 59,755.99		\$ 59,755.99
Test and Balance	\$ 51,435.44		\$ 51,435.44
Survey Services	\$ 50,027.23		\$ 50,027.23
Government Requirement	\$ 49,080.37		\$ 49,080.37
Scheduling	\$ 38,586.45		\$ 38,586.45
Estimating Services	\$ 30,758.00		\$ 30,758.00
Print Media	\$ 25,958.13		\$ 25,958.13
Rental/Lease of Modular Units	\$ 19,611.24		\$ 19,611.24
Total Expenditures	\$ 772,153,993.77	\$ 95,071,375.69	\$ 867,225,369.46

Source: SAP

SOURCE: SAP
(FULL REPORTS POSTED ON GOB WEBSITE)

QUARTERLY EXPENDITURES BY VENDOR (EXCERPT-AS OF 3/31/2021)



GOB Expenditures by Vendor as of March 31, 2021

Vendor	Total Expenditures	Micro Business Enterprise	Small Business Enterprise	Minority/Women Business Enterprise	Expired Certification Date
A & B HARDWARE/LUMBER INC	\$ 937.84		X	Hispanic American	5/31/2022
A 1 DURAN ROOFING INC	\$ 982,373.02				
A 50 STAR FLAGS SIGNS	\$ 6,116.00				
A AFFORDABLE CARPET	\$ 92,561.73		X	Hispanic American	9/9/2016
A AND B PIPE & SUPPLY CO	\$ 35,135.30				
A&B UTILITIES SUPPLY INC	\$ 69,644.71				
A. FALERO TRUCKING, INC.	\$ 135,177.31				
AAA AUTOMATED DOOR REPAIR INC	\$ 8,581.74				
AAA FLAG & BANNER MFG CO	\$ 9,070.74				
AAA TOOL & SUPPLY	\$ 1,095.60				
AARON INDUSTRIAL SAFETY INC	\$ 4,012.60				
ABC IMAGING INC	\$ 11,545.60				
ABC SUPPLY CO INC	\$ 40,838.49				
ABC SUPPLY CO TOWN & CTRY	\$ 341,590.09				
ABI & COMPANY, INC.	\$ 207.00				
ABOVE INTERIOR DISTRIBUTORS INC	\$ 156,360.72				
ACI SUPPLY, INC.	\$ 50,952.38				
ACAI ASSOCIATES INC	\$ 408,660.38				
ACCESS BUILDERS, INC.	\$ 44,150.00			Hispanic American	7/22/2022
ACCO BRANDS USA LLC	\$ 6,053.00				
ACQUAIR INC	\$ 11,270,718.29				
ACCURATE DESIGN	\$ 83,500.00			Hispanic American	8/30/2021
ACE EDUCATIONAL SUPPLIES INC	\$ 3,975.37				
ACE Flooring Systems, Inc.	\$ 9,494.45		X	Hispanic American	10/18/2022
ACE PUMP & SUPPLY	\$ 1,074.74				
ACE SEWING & VACUUM CENTER	\$ 1,074.74				
ACOUSTI DOORS &	\$ 7,860.00				
ACOUSTI ENGINEERING CO OF FL	\$ 725.68				
ACTION SOD & LANDSCAPE CENTER INC	\$ 234.00				
ACTION SUPPLY CO.	\$ 288,567.00				
ADONEL CONCRETE & PNG OF SO F	\$ 1,247,423.60				
ADONEL CONCRETE PUMPING AND	\$ 61,044.63				
ADVANCE SECURITY GROUP ENT	\$ 492,730.22				
ADVANCED FIRE & SECURITY	\$ 6,508.84				
ADVANCED RECREATION	\$ 230,008.64				
AFP INDUSTRIES INC	\$ 4,480.51				
AGI INTERNATIONAL INC	\$ 2,940.00				
AIR CONTRACTING &	\$ 213,662.00	X		Hispanic American	10/2/2022
AIRQUEST ENVIRONMENTAL, INC.	\$ 301,459.76			Non-Minority Female	12/22/2023
ALDORA ALUMINUM & GLASS	\$ 58,308.96				
ALL AMERICAN PRECAST	\$ 88,178.00				
ALL COUNTY MUSIC INC	\$ 568,483.44				
ALL DADE LAWN MOWERS	\$ 1,295.88				
ALL FLORIDA CARPET INC	\$ 18,304.00				
ALL GREEN NURSERY	\$ 370,848.65				
ALL POINTS DESIGN CORP	\$ 111,218.00	X		Hispanic American	2/9/2024
ALL RACK & SHELVING INC	\$ 14,710.97				
ALL SOUTH LIGHTNING PROTECTION	\$ 12,128.81				
ALL SPECIALTY SALES INC	\$ 348,694.38				
ALLEGUEZ ARCHITECTURE INC	\$ 1,719,804.68	X		Hispanic American	4/29/2023
ALLI PUMPS INC	\$ 56,233.00				
ALLIED CONTROLS INC	\$ 100,083.38				
ALLIED INTERIOR PRODUCTS	\$ 217,510.38				
ALLIED PAPER COMPANY	\$ 104,389.49		X	Non-Minority Female	1/20/2024
ALLIED TRUCKING OF FLORIDA	\$ 39,976.53				

Source: SAP

1 of 15

GOB Expenditures by Vendor as of March 31, 2021

Vendor	Total Expenditures	Micro Business Enterprise	Small Business Enterprise	Minority/Women Business Enterprise	Expired Certification Date
TURNER CONSTRUCTION COMPANY	\$ 9,224,958.27				
TWC SERVICES INC	\$ 17,794.08				
TYCO FIRE & SECURITY	\$ 1,165,778.89				
U.S. BANK NATIONAL ASSOCIATION	\$ 1,000.00				
UNION METAL CORPORATION	\$ 32,045.00				
UNIQUE CONSTRUCTION, INC.	\$ 143,087.63	X		African American	5/13/2016
UNITECH BUILDERS CORP	\$ 12,226,467.00			Hispanic American	11/7/2022
UNITED ARCHITECTS INC	\$ 93,556.35	X		Hispanic American	10/31/2019
UNITED DATA TECHNOLOGIES	\$ 49,938,311.07			Hispanic American	3/13/2022
UNITED REFRIGERATION INC. #61	\$ 5,561.88				
UNITED RENTALS	\$ 3,930.00				
URS CORPORATION SOUTHERN	\$ 232,316.48				
US DENTAL DEPOT INC	\$ 4,689.18			Non-Minority Female	11/1/2022
US IMPACT SYSTEMS, INC.	\$ 182,657.79				
USA Sheet Metal Inc	\$ 16,700.00				
V & P CARPET SUPPLIES INC	\$ 5,399.25				
VALLEY JOIST	\$ 83,959.00				
VENTIA PADRON INC	\$ 38,759,600.00			Non-Minority Female	3/30/2024
VENTURE LOGISTICS	\$ 35,000.00	X		Hispanic American	6/10/2019
VERSA PRODUCTS INC	\$ 745,837.00				
VIRCO MFG CORP	\$ 127,725.00				
VULCRAFT DIVISION OF NUCOR COR	\$ 11,935.00				
WALKER DESIGN & CONSTRUCT	\$ 11,859.56				
WAROS NATURAL SCIENCE EST LLC	\$ 4,875.25				
WAUSAU TILE INC	\$ 4,875.25				
WDR TECHNOLOGY	\$ 10,000.00				
WEATHERTROL MAINTENANCE CORP.	\$ 290,045.69			Hispanic American	5/4/2023
WENGER CORPORATION	\$ 25,067.25				
WEST MUSIC COMPANY	\$ 244,032.21				
WHITE ROCK QUARRIES	\$ 1,082,974.27				
WHITLOCK	\$ 466,671.14				
WINDSTREAM COMMUNICATIONS INC	\$ 126,787.50				
WITHERS/SUDDATH RELOCATION SYSTEM	\$ 3,415,317.42			Hispanic American	8/20/2023
WOLFBERG/ALVAREZ	\$ 1,402,737.19				
WORLD ELECTRIC SUPPLY INC	\$ 1,841.11				
WORTHINGTON DIRECT	\$ 14,055,329.19				
WSP USA, INC.	\$ 607,009.80				
XEROX AUDIO VISUAL SOLUTIONS	\$ 64,594.04				
XGRASS INC	\$ 219,690.80		X		10/7/2023
XPERT ELEVATOR	\$ 168,017.00				
YKK AP AMERICA INC	\$ 2,018.60				
ZIPP SPORTING GOODS	\$ 4,106,202.39				
ZYSOVICH INC	\$ 867,225,369.46				
Total Expenditures					

Source: SAP

15 of 15

**SOURCE: SAP
(FULL REPORTS POSTED ON GOB WEBSITE)**

QUARTERLY EXPENDITURES

BY DISTRICT/SCHOOL/PROJECT#/COST CATEGORY

(AS OF 3/31/2021)



GOB Expenditures by Location / Project & Cost Category as of March 31, 2021 - District 5

Location / Project Number / Cost Category	Total Expenditures
0018	\$ 11,796,334.66
New K-8 Ctr @ NW 102 Ave & NW 78th St at Doral	
01845900	\$ 11,783,418.29
Abatement/Overhead	\$ 551,207.13
Advertising	\$ 7,349.81
Architectural Engineering Services	\$ 528,011.55
Building Code Compliance Services	\$ 52,113.00
Construction & Preconstruction Services	\$ 8,510,428.94
Direct Purchase of Construction Materials	\$ 1,877,539.51
Environmental Services	\$ 18,686.21
Furniture Fixtures & Equipment	\$ 60,480.00
Government Requirement	\$ 46,600.27
Miscellaneous (e.g., Fire Watch, Rekeying, Security Services, Signs)	\$ 761.11
Printing Services	\$ 590.53
Program Management Services	\$ 1,000.00
Reimbursement	\$ 900.00
Scheduling	\$ 16,762.46
01845901	\$ 12,916.37
Building Code Compliance Services	\$ 1,000.00
Maintenance Managed Projects	\$ 11,916.37
0071	\$ 519,042.10
EUGENIA B. THOMAS K-8 CENTER	
01331100	\$ 295,189.94
Abatement/Overhead	\$ 3,571.46
Architectural Engineering Services	\$ 18,944.46
Building Code Compliance Services	\$ 9,970.33
Construction & Preconstruction Services	\$ 198,570.15
Environmental Services	\$ 672.30
Photography Services	\$ 212.00
Printing Services	\$ 1,055.40
Program Management Services	\$ 59,858.44
Workers Risk Insurance	\$ 2,335.40
01344700	\$ 188,806.09
Construction & Preconstruction Services	\$ 27,051.68
Custodial Reimbursement	\$ 846.05
Furniture Fixtures & Equipment	\$ 160,908.36
01612400	\$ 35,046.07
Construction & Preconstruction Services	\$ 4,812.62
Furniture Fixtures & Equipment	\$ 30,233.45
0481	\$ 223,601.28
JAMES H. BRIGHT/JW JOHNSON ES	
01612400	\$ 9,154.29
Construction & Preconstruction Services	\$ 1,633.34
Furniture Fixtures & Equipment	\$ 7,520.95
01613400	\$ 122,990.97
Abatement/Overhead	\$ 5,618.96
Photography Services	\$ 1,590.00
Printing Services	\$ 670.61

Source: SAP

1 of 15

SOURCE: SAP
(FULL REPORTS POSTED ON GOB WEBSITE)

AUDIT UPDATE

Jon Goodman

Interim Chief Auditor, CPA, CFE

M-DCPS Office of Management & Compliance Audits



INTERNAL AUDIT REPORT UPDATE STATUS OF IMPLEMENTATION



OBJECTIVE 1

Test and opine on the reporting of District GOB expenditures for the Fiscal Year ended June 30, 2020 as to their conformity with accounting principles generally accepted in the United States, including proper cost category and project/location classifications.

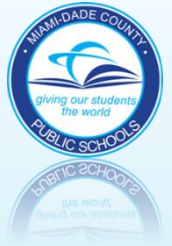
AUDIT OPINION

The schedule of GOB expenditures referred to in the schedule of GOB expenditures presents fairly, in all material respects, District GOB expenditures for the fiscal year ended June 30, 2020, in conformity with accounting principles generally accepted in the United States, including proper cost category and project/location classifications.

STAFF RESPONSE

We fully concur with the audit opinion which encompasses the key financial elements of the GOB program's implementation

INTERNAL AUDIT REPORT UPDATE STATUS OF IMPLEMENTATION



OBJECTIVE 2

Determine compliance with the District's policies and procedures for approving GOB allowances and contingencies.

FINDING

Clarification Regarding Written Approval Of Allowances And Contingencies Is Needed In The M-DCPS Specification Guide

STAFF RESPONSE

All the allowances and contingencies reviewed by the OMCA were reviewed, processed, and approved in accordance with the General Conditions of the Contract for Construction. Specification guides have been updated to include language pertaining to approval of each respectively.

INTERNAL AUDIT REPORT UPDATE

STATUS OF IMPLEMENTATION



OBJECTIVE 3

Follow up on the three previously unresolved findings/observations and recommendations from the May 2019 external audit of the midpoint of the GOB funded School Improvement Program and provide a status of agreed-upon corrective actions/implementation of recommendations.

CONCLUSION

Follow-up testing disclosed that the remaining three of the six agreed-upon recommendations/corrective actions have been fully implemented. Three of the six had previously been implemented as of December 2019, and it was noted as such in our prior GOB Audit issued in February 2020.

STAFF RESPONSE

We concur with the assessment that three remaining items have been fully implemented.

OFFICE OF ECONOMIC OPPORTUNITY

Jennifer D. Andreu

Jandreu@dadeschools.net

Assistant Superintendent, Equity & Diversity

M-DCPS Office of Economic Opportunity

oeo.dadeschools.net

305-995-1307



Infographic: OEO's Impact Since 2013



Office of Economic Opportunity

A huge thank you to our vendors
Impact Since 2013



\$459.48M

GOB SPENDING WITH
SMALL/MICRO, M/WBE,
AND VETERAN FIRMS



155

GRADUATED FIRMS
IN OUR PROGRAMS



452

TOTAL NUMBER OF
OUTREACH EVENTS



1309

SCHOOL SITE
WORKFORCE REVIEWS

Data as of March 31, 2021

GOB PRIME EXPENDITURES SUMMARY



GOB Expenditures Breakdown by Certification Programs March 31, 2021

Certified Expenditures Summary by Program

M/WBE Expenditures	\$448,588,482.10
MBE/SBE Expenditures	\$10,552,514.31
VBE Expenditures	\$335,367.61

Certified Expenditures Summary by M/WBE Designation

African American Expenditures	5.33% overall	\$46,242,995.26	10.31%
Asian American Expenditures	.52% overall	\$4,571,061.95	1.02%
Hispanic American Expenditures	44.2% overall	\$383,638,273.41	85.52%
Women Expenditures	1.63% overall	\$14,136,151.48	3.15%

Total Certified Firms Expenditures

+9,972,105.35 \$459,476,364.02

NOTE: Out of more than \$867.23M spent through March 31, 2021, 52.98% of all dollars were expended on local certified Small/Micro, Minority/Women and Veteran Businesses!

CERTIFICATION BY DESIGNATION AND INDUSTRY



TOTAL CERTIFICATIONS				TYPE OF COMPANY			
<i>FY 11-12 Benchmark</i>	<i>March 2021</i>	<i>April 2021</i>	BREAKDOWN OF CERTIFICATIONS	Construction	Goods & Services	Professional Services Non A/E	Professional Services A/E
40	146	150	African-American Female	19	108	22	1
128	220	217	African-American Male	69	106	21	21
0	10	10	Asian-American Female	2	5	2	1
0	25	25	Asian-American Male	2	9	0	14
78	204	205	Hispanic-American Female	66	99	13	27
207	415	412	Hispanic-American Male	188	133	23	68
0	1	1	Native-American Female	1	0	0	0
0	1	1	Native-American Male	1	0	0	0
104	93	94	Non-Minority Female	27	46	11	10
0	59	60	Non-Minority Male	21	24	8	7
0	11	11	Veteran Female	4	7	0	0
0	51	51	Veteran Male	12	28	7	4
557	1236	1237	TOTAL	412	565	107	153

As of May 3, 2021

CONTRACTOR PRE-QUALIFICATION DASHBOARD



PREQUALIFIED FIRMS BY DISCIPLINE*	TOTAL	AA	A	NA	HA	NM	VBE	NC
Alarm Systems Contractor I	7	0	0	0	1	0	0	6
Alarm Systems Contractor II	3	0	0	0	1	0	0	2
Asbestos Contractor	5	0	0	0	1	1	0	3
Building Contractor	7	1	0	0	3	1	1	1
Class A Air Conditioning Contractor	12	1	0	0	3	1	0	7
Electrical Contractor	18	3	0	1	8	0	0	6
Elevator Contractor	1	0	0	0	0	0	0	1
Engineering Contractor	1	0	0	0	0	1	0	0
Fire Equipment Dealer Contractor	1	0	0	0	0	1	0	0
Fire Protection Systems Contractor	6	1	0	0	1	1	0	3
General Contractor*	114	10	0	0	40	5	1	58
Gypsum Drywall Specialty Contractor	1	1	0	0	0	0	0	0
Irrigation Specialty Contractor	1	0	0	0	1	0	0	0
Mechanical Contractor	20	1	0	0	7	2	0	10
Mold Contractor	1	0	0	0	0	0	0	1
Plumbing Contractor	6	2	0	0	2	1	0	1
Pollutant Storage Systems Contractor	1	0	0	0	0	1	0	0
Registered Building Contractor	1	1	0	0	0	0	0	0
Registered Roofing Contractor	1	1	0	0	0	0	0	0
Roofing Contractor	14	1	0	0	4	0	0	9
Specialty Contractor	2	0	0	0	1	0	0	1
Specialty Electrical Contractor	4	0	1	0	1	0	0	2
Underground Utility & Excavation	7	0	0	0	2	1	0	4
Grand Total	234	23	1	1	76	16	2	115

As of April 21, 2021

*Some firms have more than one discipline. Chart reflects disciplines by race.

Key Legend: AA – African American; A – Asian American; NA – Native American; HA – Hispanic American; NM - Non-Minority; VBE – Veteran Business Enterprise; NC – Non- Certified

204	TOTAL PREQUALIFIED FIRMS As of April 21, 2021	
103	PREQUALIFIED M/WBE FIRMS	
	21	African American
	1	Asian American
	71	Hispanic American
	1	Native American
	9	Non-Minority Women
2	PREQUALIFIED VBE FIRMS	
35	PREQUALIFIED MBE FIRMS	
54	PREQUALIFIED SBE FIRMS	
92	NON-CERTIFIED FIRMS	

*Some firms have more than one certification designation

COMPLIANCE UPDATE



The OEO has reviewed from July 1, 2020 – April 30, 2021

- 126 School Board agenda items
- 92 Capital Improvement and Maintenance Projects (Assignments)
- Reviews Include:
 - Assessment of compliance on established SBE/MBE/MWBE/VBE goals
 - Confirming and verifying signed Letters of Intent on contract dollars awarded to SBE, MBE, MWBE, and VBE Sub-contractors
 - Confirming and verifying signed Memorandums of Understanding on contract dollars awarded to SBE, MBE, MWBE, and VBE Sub-consultants
 - Confirming and verifying SBE, MBE, MWBE, and VBE certification designations

ON-SITE WORKFORCE REVIEWS UPDATE CURRENT FISCAL YEAR JULY 1, 2020 – APRIL 30, 2021



262 REVIEWS WERE CONDUCTED

During On-site Workforce Reviews, OEO:

- **Conduct** - Prime and Sub-contractor worker interviews
- **Inspect** - Vendor badges for compliance with Jessica Lunsford Act
- **Verify** - Sub-contractors and Sub-consultants reporting in the M-DCPS Online Diversity Compliance System
- **Document** - Local workforce on the project through daily logs, interviews, and pictures
- **Complete** - On-site workforce reports for each project site visited

RECENT OUTREACH EFFORTS & EVENTS



M-DCPS and T&G Constructors – Meet the Prime Event

Thursday, May 13, 2021

9:00 am – 10:30 am

Virtual Meeting

Miami-Dade Chamber of Commerce – Members Meet Up

Tuesday, May 18, 2021

4:00 pm – 5:00 pm

Virtual Meeting

Enterprise Florida & America SBDC – Virtual Minority & Small Business Boot Camp

Wednesday, May 19, 2021

9:00 am – 10:00 am

Virtual Meeting

South Florida Anchor Alliance Supplier Diversity – Miami-Dade Working Group

Wednesday, May 19, 2021

10:00 am – 11:00 am

Virtual Meeting

RECENT & UPCOMING OUTREACH EFFORTS & EVENTS



Florida State Minority Supplier Diversity Council – Business Expo

Wednesday, May 19 – Thursday, May 20, 2021

10:00 am – 11:30 am

Virtual Meeting

Miami-Dade Chamber of Commerce – Members Meet Up

Tuesday, June 22, 2021

4:00 pm – 5:00 pm

Virtual Meeting

OEO Technical Tuesdays*

***Every Tuesday from 10:00 am – 2:00 pm**

Virtual Assistance

NEWS & NOTEWORTHY



M-DCPS Celebrates Small Business Week



OEO Staff with Miami-Dade Chamber of Commerce President Eric Knowles at the 2021 Annual Business Leader Luncheon



Infographic: Mission, Initiatives & Outcomes OEO



OFFICE OF ECONOMIC OPPORTUNITY

Providing contracting opportunities for local businesses

Who We Are

The Office of Economic Opportunity (OEO) promotes the economic inclusion and growth of Small/Micro, Minority/Women, and Veteran Business Enterprises. We accomplish economic development and growth through certification, community outreach programs, contractor prequalification, and monitoring compliance activities. In addition, the OEO continues an ongoing collaboration with other public and private stakeholders to promote a more vibrant and inclusive local marketplace that maximizes future economic opportunities. We strive to ensure that local S/MBEs, M/WBE's, and VBE's have the best opportunity to do business with Miami-Dade County Public Schools and have an equal opportunity in all phases of the contracting process. The OEO currently operates under School Board Policy 6320.02 and the OEO Administrative Procedures Manual.

CERTIFICATION | CONTRACTOR PREQUALIFICATION | COMPLIANCE
COMMUNITY OUTREACH | TECHNICAL ASSISTANCE

OEO HIGHLIGHTS

SCHOOLS



472
MIAMI-DADE
COUNTY PUBLIC
SCHOOLS

NATION'S 4TH
LARGEST SCHOOL
DISTRICT

SPEND



\$459.48M
EXPENDITURES

GOB SPENDING
WITH CERTIFIED
FIRMS

GRADUATION



155
BUSINESSES

GRADUATED
FIRMS IN OUR
PROGRAMS

CONNECT



@MDCPSOEO



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ENGAGE HOW YOU CAN GET INVOLVED WITH US

Technical Tuesday

Business Technical
Assistance Seminars

Social Media & Virtual events

South Florida Business
Directory & Resource Guide

Small Business Outreach Events

BUY LEARN WHAT WE DO



Goods & Services

Equipment • Furniture • Janitorial • Security •
Information Technology • Transportation • Food •
Hauling of Goods



Construction

Construction Services • Job Order Contracts •
Construction Specialty Trades



Professional Services (A/E)

Architecture • Professional Engineering •
Landscape Architecture • Surveying •
Mapping



Professional Services (Non-A/E)

Asbestos Consultants • Program Management •
Geotechnical • Construction Materials Testing •
Environmental Services

CERTIFICATIONS

SBE/MBE
1075

Small Business Enterprise &
Micro Business Enterprise
Program

M/WBE
1129

Minority/Women Business
Enterprise Program

VBE
62

Veteran Business Enterprise
Program

INTERLOCAL AGREEMENTS

SMALL/MICRO
U.S Small Business
Administration

Miami-Dade County
Miami Dade College

M/WBE

Florida Office of Supplier
Diversity

VBE

Florida Office of Supplier
Diversity

Data as of March 31, 2021

Infographic: Increasing the Number of Firms in Targeted Industries



Calling All Local Business Owners

LET US PREPARE YOU FOR FUTURE OPPORTUNITIES

OFFICE OF ECONOMIC OPPORTUNITY

Impact Since 2013



\$459.48M
GENERAL OBLIGATION BOND (GOB)
TOTAL SPENDING WITH
SMALL/MICRO, MINORITY/WOMEN,
AND VETERAN FIRMS



155
GRADUATED FIRMS IN OUR
PROGRAMS



452
TOTAL NUMBER OF OUTREACH
EVENTS



1309
SCHOOL SITE WORKFORCE
REVIEWS

**FOR MORE INFORMATION ON
BECOMING A VENDOR, GETTING
CERTIFIED AS A SMALL/MICRO,
MINORITY/ WOMEN, AND VETERAN
BUSINESS ENTERPRISE, OR BECOMING
PREQUALIFIED TO DO PRIME
CONSTRUCTION GOB WORK, CONTACT
US TODAY!**

Website:
oeo.dadeschools.net

Email:
oeo@dadeschools.net

Phone:
(305) 995 - 1307

Address:
1450 NE 2nd Avenue
Suite 428
Miami, FL 33132

Stay Connected:
[@MDCPSOEO](https://www.instagram.com/MDCPSOEO)



CONSTRUCTION & A/E PROFESSIONAL SERVICES NIGP CODES NEEDED:

SUPPORTING OUR GOB PROGRAM

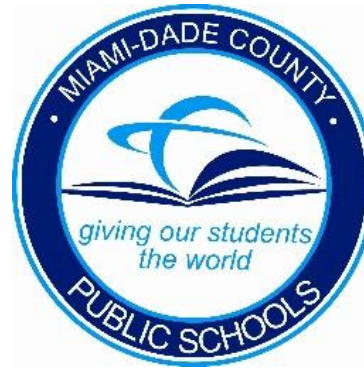
- 91240 - Demolition Services
- 91438 - Electrical
- 91244 - Excavation Services
- 91276 - Striping Streets, Parking Facilities, Lane Div
- 91200 - Construction Services
- 91430 - Concrete
- 91457 - Metal Work
- 77000 - Roofing Materials & Supplies
- 91051 - Masonry, Concrete & Stucco Maintenance
- 90932 - Doors & Windows
- 90900 - Building Construction Services
- 93153 - Lighting Fixtures Maintenance & Repair
- 91450 - Heating, Ventilating & Air Conditioning
- 90600 - Architectural Services, Professional
- 92500 - Engineering, Professional

GOODS & SERVICES NIGP CODES NEEDED:

- 95294 - Transportation Services
- 91059 - Pest Control Services
- 91013 - Elevator Installation, Maintenance, Repair
& Inspection Services
- 91869 - Insurance Consultants
- 37500 - Foods: Bakery
- 38000 - Foods: Dairy
- 38500 - Foods: Frozen
- 39000 - Foods: Perishable
- 94600 - Financial Services
- 95300 - Insurance and Insurance Services
- 42500 - Furniture: Office
- 96149 - Legal Services, Attorneys
- 34000 - Fire Protection Equipment and Supplies
- 20400 - Computer Hardware
- 98800 - Roadside, Grounds, Recreational, and Park
Area Services (Landscaping)

DISPARITY STUDY OVERVIEW - MILLER 3





Miami-Dade County Public Schools

2020 Comprehensive Disparity Study Presentation

June 15, 2021



Acknowledgements

Miller³ Consulting, Inc. wishes to acknowledge the leadership and commitment of

Miami-Dade County Public Schools

Superintendent's Office

Office of Economic Opportunity

Along with

Procurement Management Services

Accounts Payable

Office of School Facilities

Facilities Operations and Maintenance

In participating in the Disparity Study process in the best interest of those whom they serve.

Outline of Presentation

- Miller³ Consulting Background and Experience
- Legal Framework for Race and Gender Conscious Programs and Disparity Studies
- Miller³ Consulting Approach and Methodology
 - Statistical Analysis
 - Disparity Study Qualitative Findings
- Conclusions and Recommendations

M³ Consulting Experience

- Over 25 years of experience in Inclusive Procurement and Economic Development Consulting
- Creators of disparity study industry and *RWASM* analysis
- Disparity Study Management Team has an average of 20 years of disparity study experience
- Strong local team, Ann Pope Consulting and Q - Q Research
- Successful litigation
- Turnkey approach to S/M/W/VBE service delivery

Legal Framework for Race and Gender Conscious Programs and Disparity Studies

Richmond v Croson and Its Progeny

Richmond v. Croson

U.S. Supreme Court, 1989

Compelling governmental interest provides a factual predicate for an MWBE program

- Active participant in discrimination
- Passive participant in discrimination

Narrow Tailoring -- program must be focused on remedy to identified discrimination

Richmond v. Croson

U.S. Supreme Court, 1989

In conjunction with or following race neutral efforts, race and gender-conscious initiatives should include:

- Sunset provision
- Graduation provision
- Flexible goals
- Tied to availability
- Limit impact on third parties
- Limited to groups that have suffered discrimination or have shown statistically significant disparity

Engineering Contractors Association of South Florida Inc. v. Metropolitan Dade County

- ▶ “The first measure every government ought to undertake to eradicate discrimination is **to clean its own house** and to ensure that its own operations are run on a strictly race- and ethnicity-neutral basis...”
- ▶ 122 F.2d 895, 929 (11th Cir. 1997)
- ▶ The Eleventh Circuit found that the County had taken no steps to **“inform, educate, discipline, or penalize” discriminatory misconduct by its own employees**. Nor had the County passed any local ordinances expressly prohibiting discrimination by local contractors, subcontractors, suppliers, bankers, or insurers. “Instead of turning to race- and ethnicity-conscious remedies as **a last resort**, the County has turned to them as a first resort.”
- ▶ *Id. at 929.*

Approach and Methodology

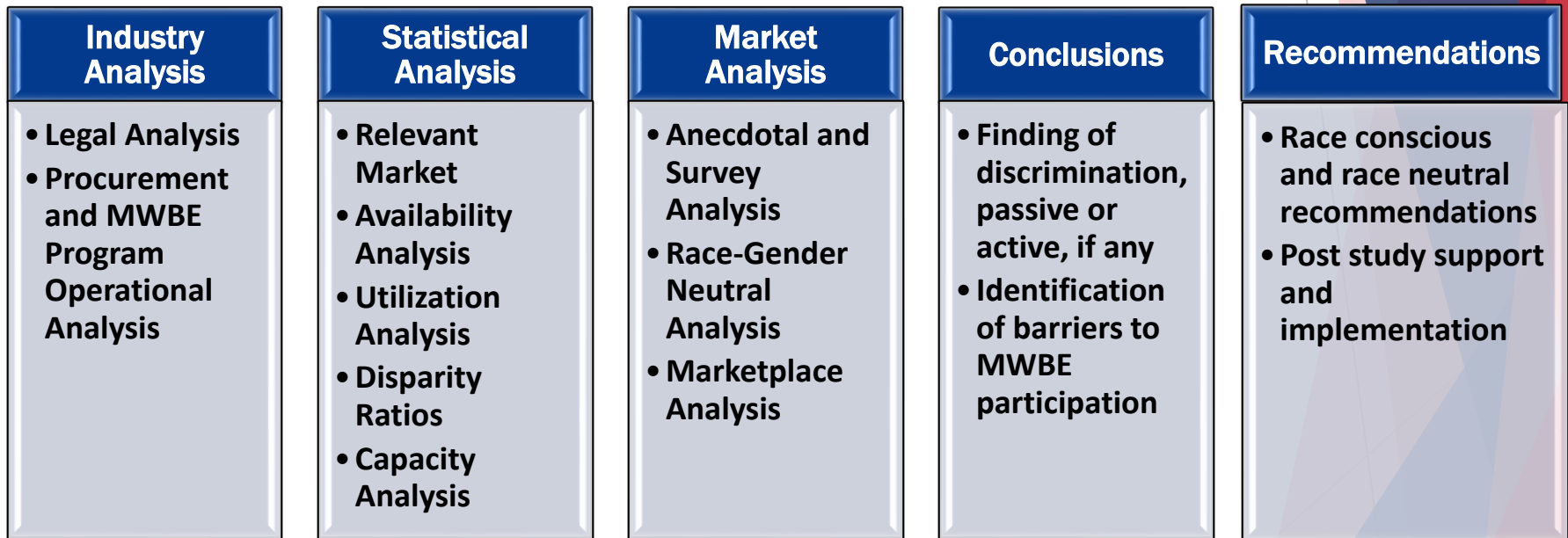
What Do You Achieve With A Disparity Study?

10-part Methodology

10 Part Methodology for M-DCPS Disparity Study

10 Part Methodology

Leads To



Statistical Findings

for Architecture and Engineering, Construction and Construction-Related Services, Maintenance and Maintenance-Related Services, Services and Goods and Supplies

Relevant market Findings

Availability findings

Utilization findings

Disparity findings

Capacity findings

Note: Observations Reflect The Study Period Of July 1, 2012 Through June 30, 2018.

Relevant Market Determination

FY 2013 – FY 2018

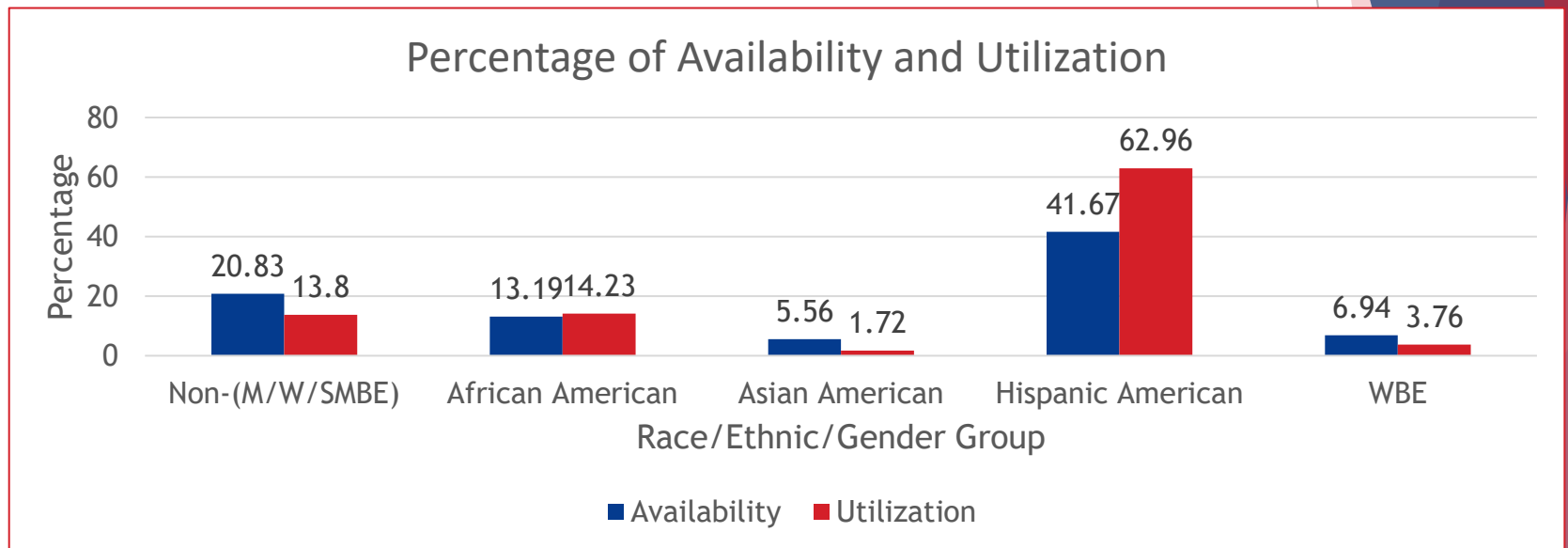
Procurement Type	Relevant Market
Architecture & Engineering	Tri-County
Construction and Construction-Related Services	Tri-County
Maintenance and Maintenance-Related Services	Tri-County
Services	Nationwide
Goods & Supplies	Nationwide

Level 2 RWASM Availability Compared to InfoUSA Availability

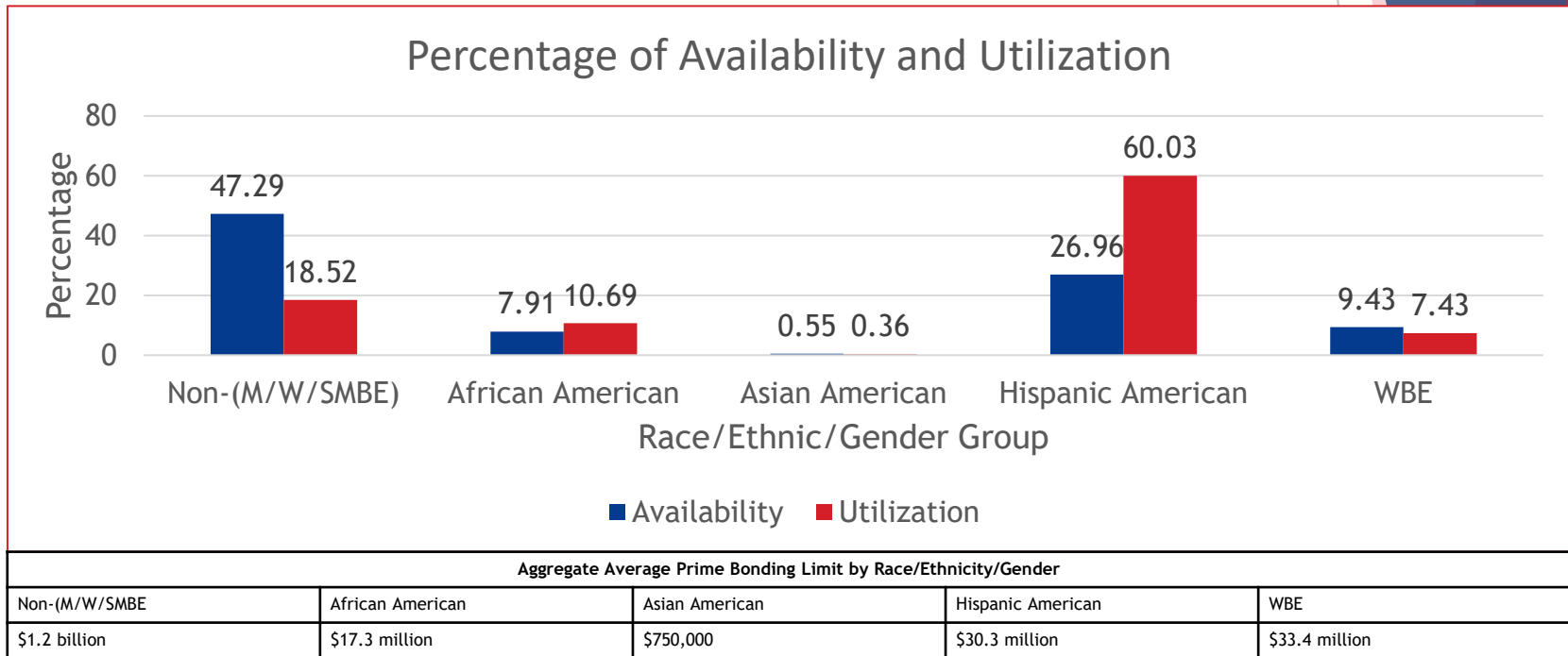
	A&E ²		Construction and Construction-Related Svs ²		Maintenance and Maintenance-Related Svs ²		Services ¹		Goods & Supplies ¹		Total Firms ¹	
	RWA	INFO	RWA	INFO	RWA	INFO	RWA	INFO	RWA	INFO	RWA	INFO
Non-(M/W/SMBE)	20.83	63.32	47.29	64.97	64.00	N/A	88.85	54.37	87.69	56.95	69.73	56.51
African American	13.19	0.61	7.91	0.57	4.28	N/A	1.82	0.76	1.47	0.62	4.84	0.69
Asian American	5.56	1.90	0.55	1.03	0.46	N/A	0.52	1.45	0.33	2.13	0.61	1.60
Hispanic American	41.67	18.86	26.96	21.42	17.59	N/A	4.11	19.48	5.05	21.48	13.97	20.26
Native American	0.69	0.00	0.12	0.00	0.00	N/A	0.82	0.05	0.67	0.02	0.07	0.04
Other Minority	0.00	0.00	1.64	0.00	4.51	N/A	0.00	0.00	0.00	0.00	1.10	0.00
Total Minority	61.11	21.37	37.19	23.02	26.85	N/A	7.26	21.75	7.53	24.24	20.59	22.60
WBE	6.94	15.13	9.43	11.82	3.47	N/A	1.90	23.72	2.34	18.65	5.63	20.73
Unknown M/WBE	1.39	0.00	2.31	0.00	1.04	N/A	0.78	0.00	0.67	0.00	1.45	0.00
Total M/WBE	69.44	36.50	48.93	34.84	31.37	N/A	9.94	45.46	10.54	42.89	27.66	43.33
SMBE	9.72	0.00	3.77	0.00	4.51	N/A	1.17	0.00	1.71	0.00	2.56	0.00
Veterans	0.00	0.00	0.00	0.00	0.12	N/A	0.04	0.00	0.07	0.00	0.04	0.00

RWASM—By Relevant Market, FY 2013-FY 2018, Info USA, Tri-County, FY 2020

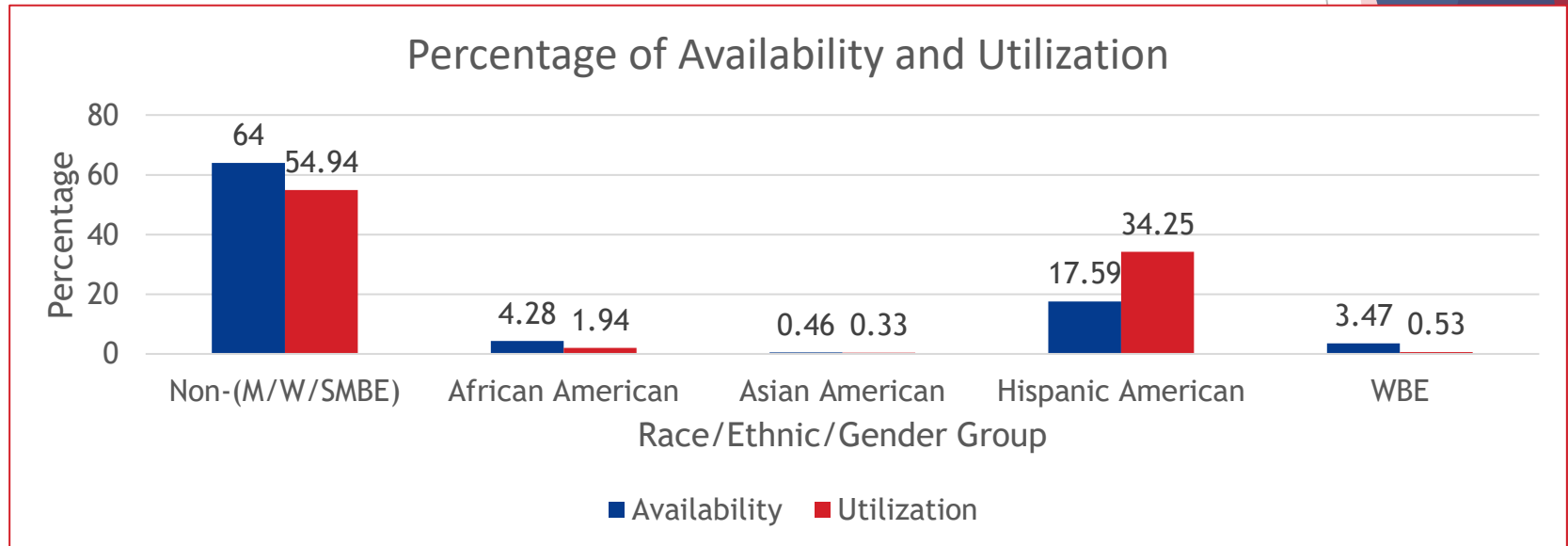
Level 2 RWASM Availability and Utilization for Architecture and Engineering



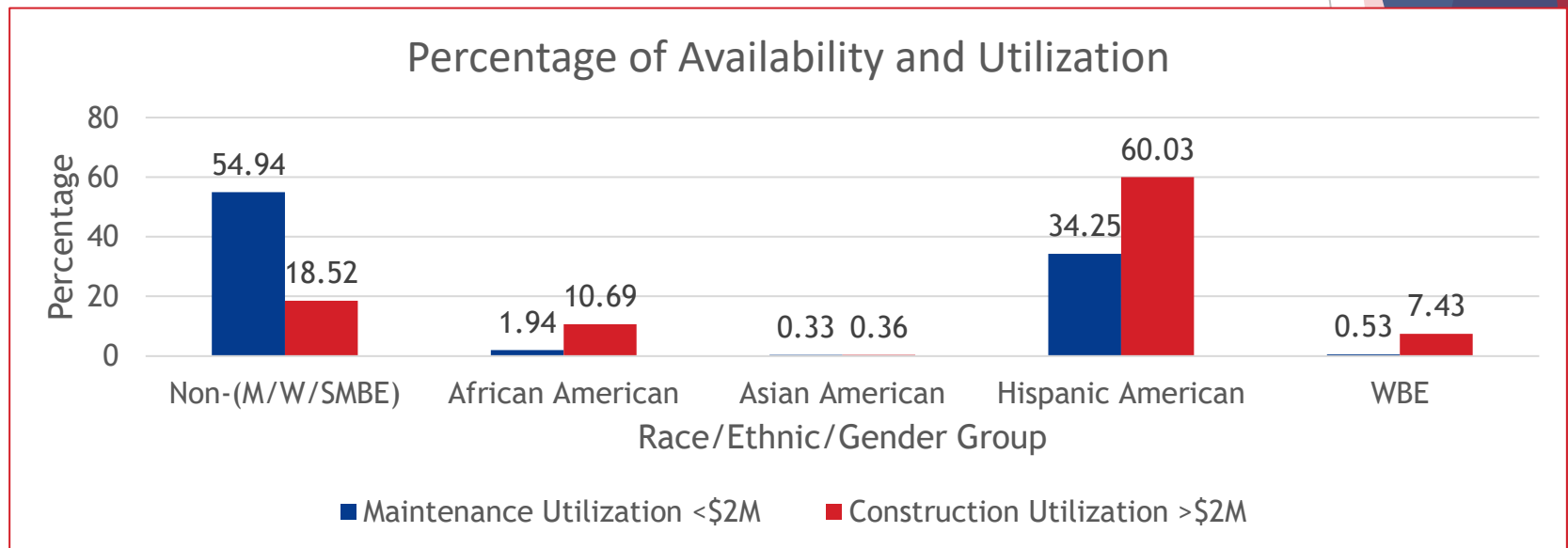
Level 2 RWASM Availability and Utilization for Construction and Construction-Related Services



Level 2 RWASM Availability and Utilization for Maintenance and Maintenance-Related Services



Level 2 RWASM Comparison of Construction and Maintenance Utilization

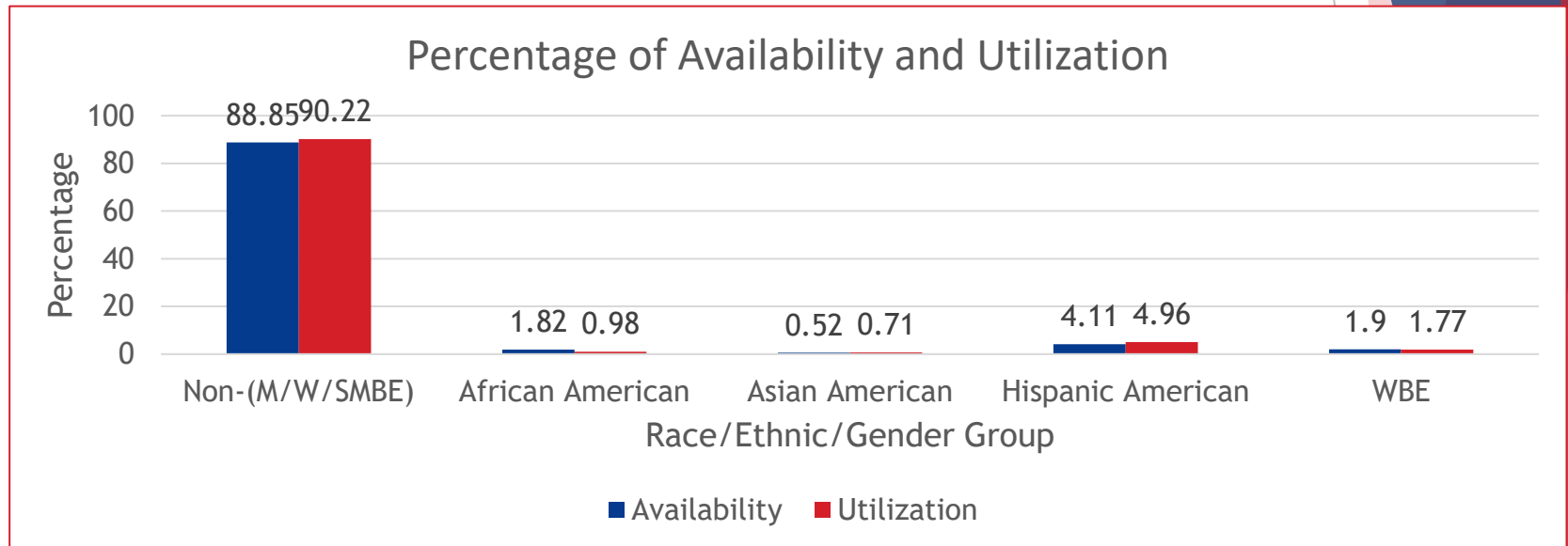


Construction and Maintenance Deeper Dive

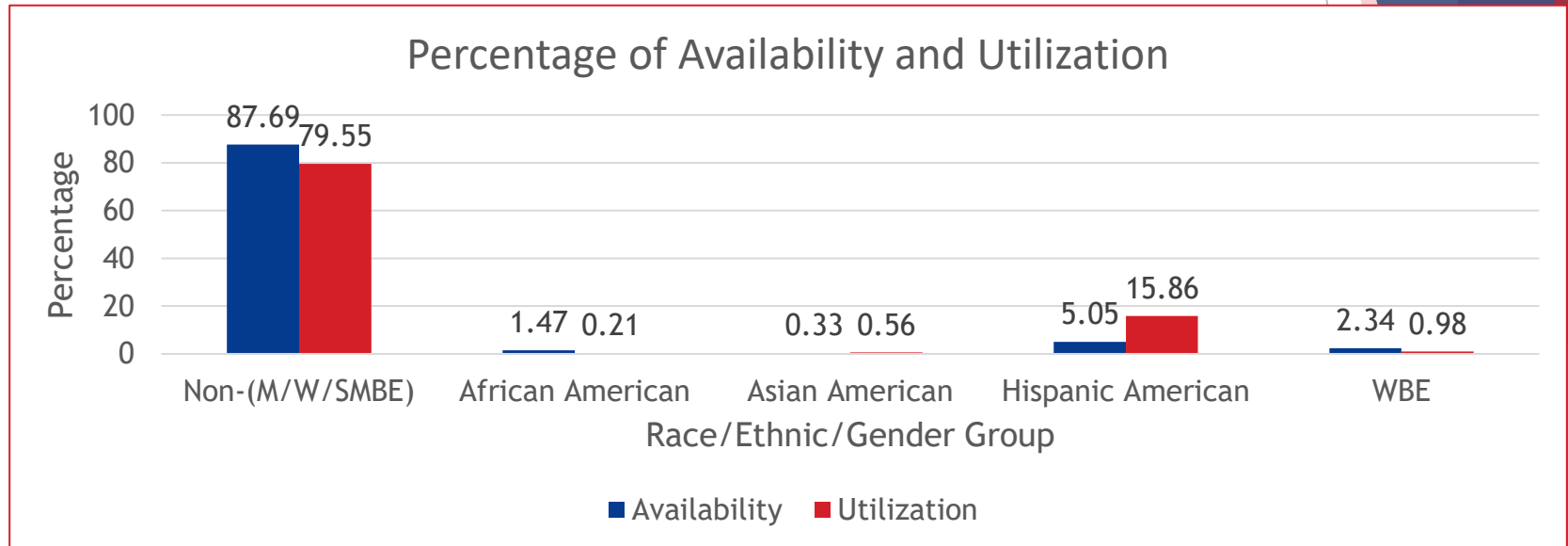
- African American-owned prime and subcontractors received \$46.9 million (10.69 percent) in Construction and Construction-Related Services.
 - One African American-owned firm represented 41 percent of total African American contract awards.
 - While the contractor had the highest aggregate bonding and bidding limits for African American-owned General Contractors at \$60 million, at least two other African American-owned General Contractors had bonding and bidding limits of \$20 million and \$30 million.*
- In Maintenance and Maintenance-Related Services, it appears that M/WBEs included as awardees on multi-awardee contracts (contract awards) are not actually receiving POs under those contracts.

*One of the firms is located outside of the MSA.

Availability and Utilization for Services



Level 2 RWASM Availability and Utilization for Goods & Supplies



*Results are impacted by low availability of M/WBEs and purchases made at national level.

Disparity Findings

Note: Observations Reflect The Study Period Of July 1, 2012 Through June 30, 2018

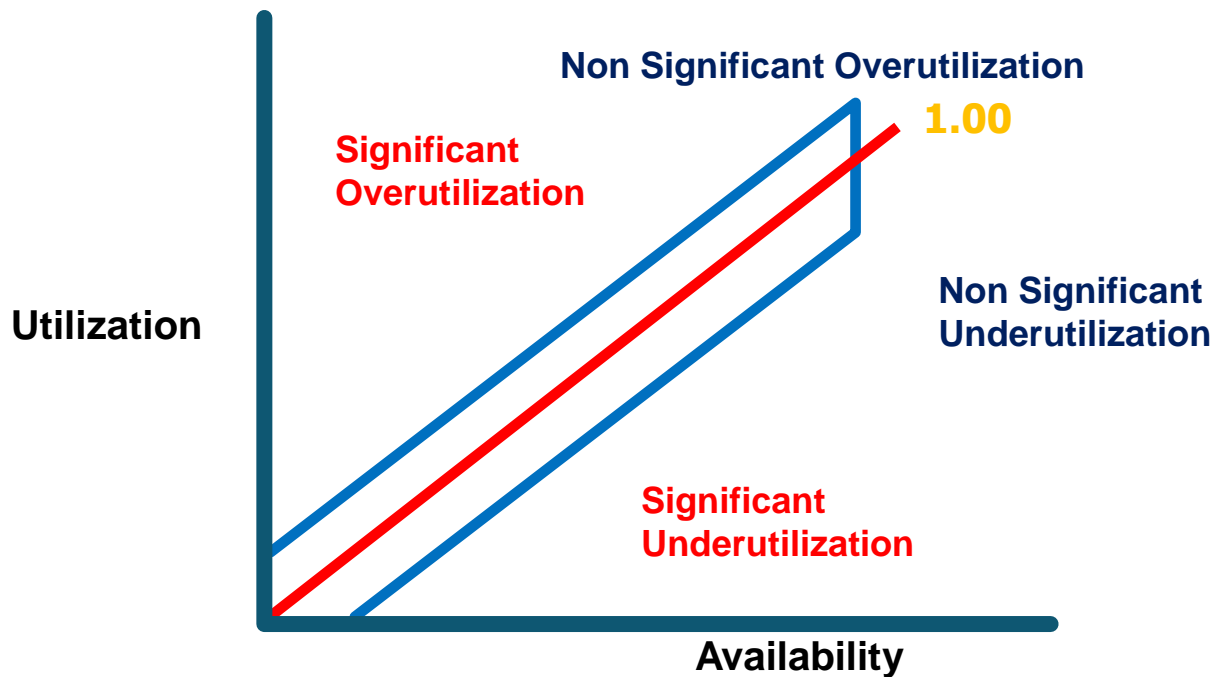
M³ Consulting Disparity Ratio© Calculation

The ratio of the percentage of M/WBEs in the market (availability) compared to the proportion of dollars spent with those businesses (utilization).

$$D = \frac{U}{A}$$

M³ Disparity Ratio Concept©...

Disparity=Utilization/Availability



M-DCPS Disparity Findings

Based on Utilization and Level 2 RWASM Availability

(by Relevant Market and Percent, FY 2013 – FY 2018)

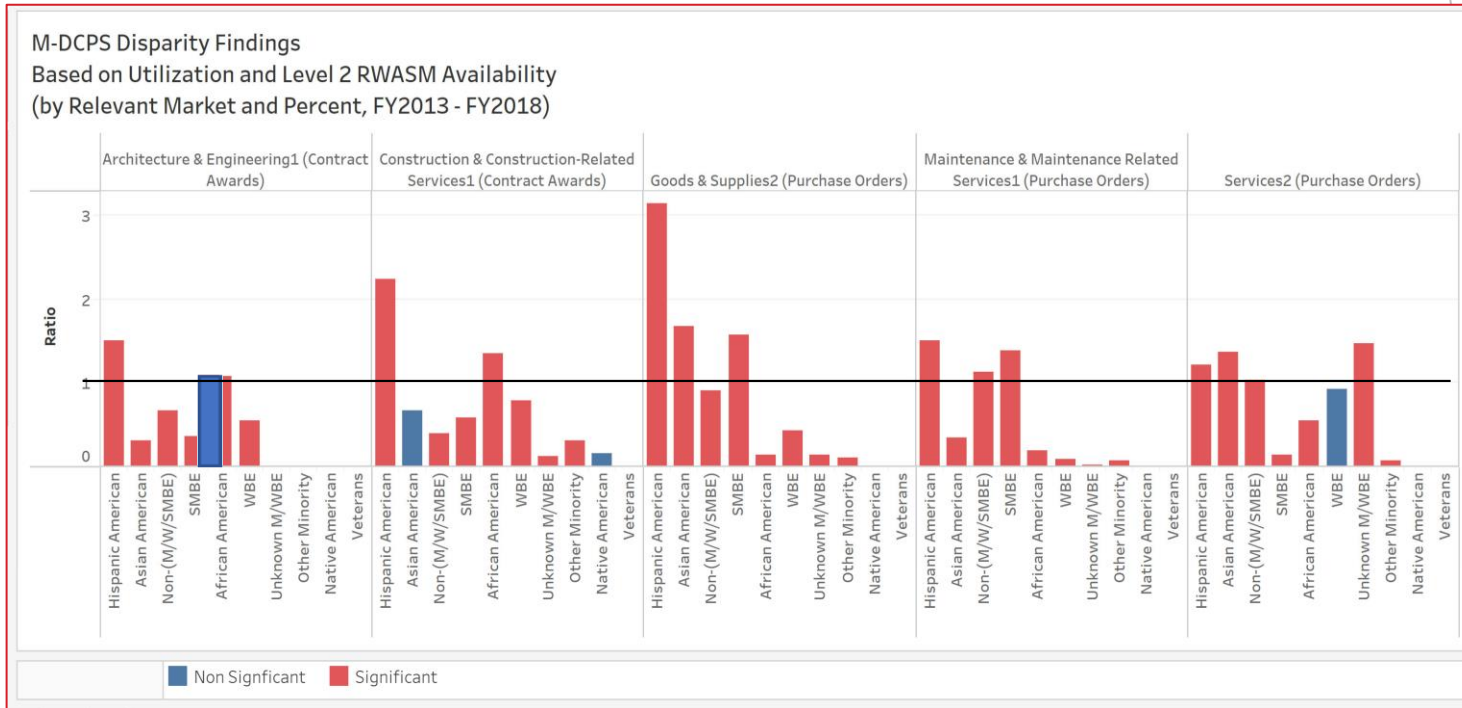
Race/Ethnicity/Gender	Architecture & Engineering (Contract Awards)		Construction & Construction Related Services (Contract Awards)		Maintenance & Maintenance Related Services (Purchase Orders)		Services (Purchase Orders)		Goods & Supplies (Purchase Orders)	
	Ratio	Sign.	Ratio	Sign.	Ratio	Sign.	Ratio	Sign.	Ratio	Sign.
Non-(M/W/SMBE)	0.66	S	0.39	S	1.12	S	1.02	S	0.91	S
African American	1.08	NS	1.35*	S	0.18	S	0.54	S	0.14	S
Asian American	0.31	S	0.66	NS	0.35	S	1.37	S	1.67	S
Hispanic American	1.51	S	2.23	S	1.51	S	1.21	S	3.14	S
Native American	ND	S	0.16	NS	ND	S	ND	S	ND	S
Other Minority	0.00	S	0.30	S	0.07	S	0.07	S	0.10	S
Total Minority	1.29	S	1.64	S	1.00	NS	0.79	S	2.19	S
WBE	0.54	S	0.79	S	0.09	S	0.93	NS	0.42	S
Unknown M/WBE	0.00	S	0.12	S	0.02	S	1.47	S	0.13	S
Total M/WBE	1.19	S	1.40	S	0.83	S	0.87	S	1.67	S
SMBE	0.36	S	0.58	S	1.38	S	0.14	S	1.57	S
Veterans	ND	S	ND	S	0.00	S	0.00	S	0.00	S

*Without D. Stephenson, 0.90 (not significant)

M-DCPS Disparity Findings

Based on Utilization and Level 2 RWASM Availability

(by Relevant Market and Percent, FY 2013 – FY 2018)



Capacity Findings

Note: Observations Reflect The Study Period Of July 1, 2012 Through June 30, 2018.

Regression Findings Based on M³ Consulting Survey

T-Test Results

- Based on firm characteristics, there was no statistically significant differences among firms based on gender
 - Male-owned firms had significantly higher initial start-up capital and applied for loans significantly more often than female-owned firms
 - Female-owned firms among the respondents on average had the largest bond acquired in the past two years
- There is no statistically significant differences among Minority-owned and White male-owned firms, based on firm characteristics
 - Minority-owned firms had lower initial start-up capital and significantly lower gross receipts than White male-owned firms
 - White Females are significantly less likely to do a start-up than White male-owned firms perhaps due to significantly lower initial capital, however they do not show significantly lower gross receipts, full-time employees or years in business.

Regression Findings Based on M³ Consulting Survey

Multivariate Regression Results

- Firm characteristics, such as company age, number of full-time employees, owners' level of education, whether the firm was a start-up, do not impact the gross revenues of the firms in the sample.
- The owner's prior experience in the public sector and race/ethnicity appear to significantly influence the variation in revenues.
- After accounting for variables that may impact firms' revenues, race/gender/ethnicity of the firm's owner does seem to have an influence on firms' revenues.
 - There is a negative and significant relationship between African American and Hispanic ownership status and revenues.
 - Any variation in revenues of Asian American-owned firms and WBEs is due to chance.

Disparity Study Qualitative Analysis

Procurement Findings

Anecdotal Findings

Private Sector Findings

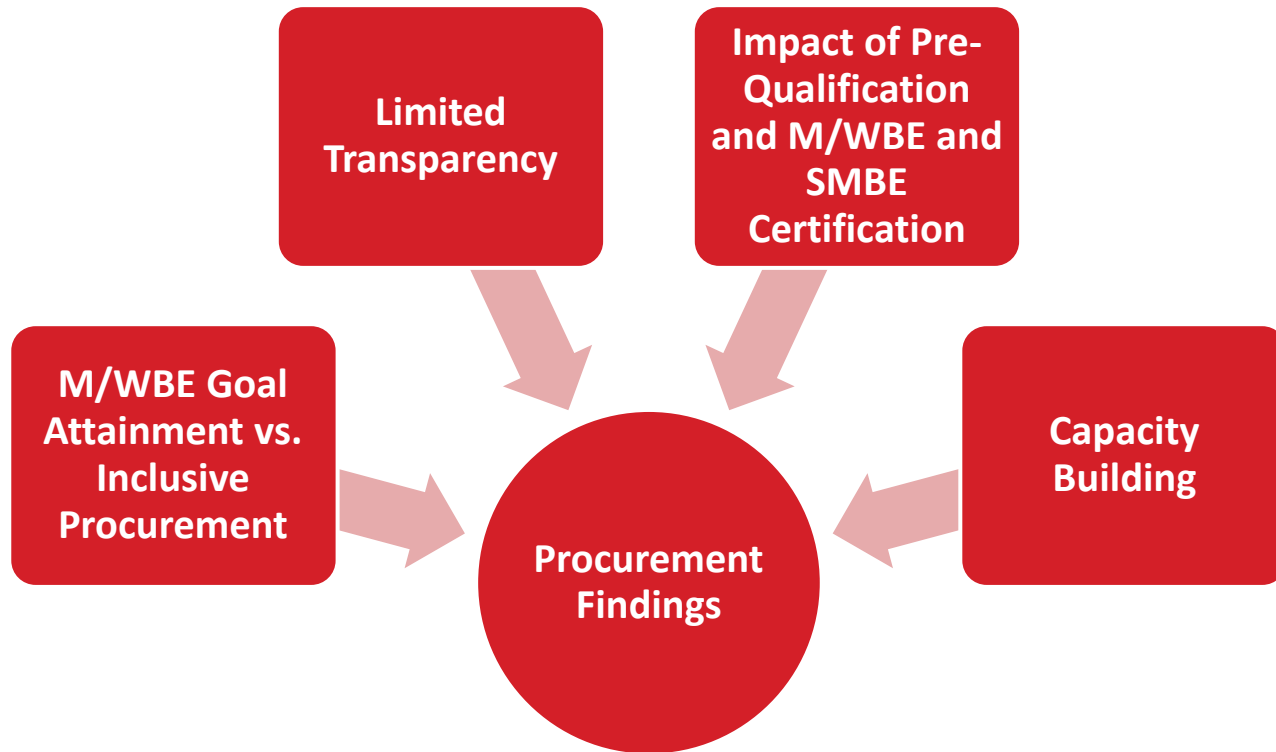
Race Neutral Findings

Note: Observations Reflect The Study Period Of July 1, 2012 Through June 30, 2018.

M-DCPS Organizational Findings

Note: Observations Reflect The Study Period Of July 1, 2012 Through June 30, 2018.

Observations Impacting MWBE Participation in M-DCPS Procurement System During FY 2013 – FY 2018



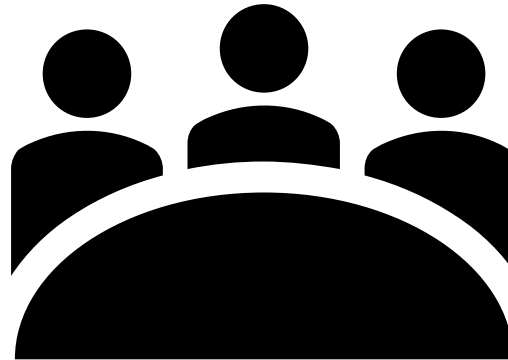
Anecdotal and Survey Findings

Note: Observations Reflect The Study Period Of July 1, 2012 Through June 30, 2018.

Anecdotal Participants

One focus group and
three public hearings

36 Participants



Anecdotal Comments Reflecting Interviewees' Perceptions and Experiences

Themes

- Lack of usefulness of certification and lobbying licenses; need for streamlining.
- Slow pay and processing of change orders by prime contractors; extensive delays in release of retainers; inability to check with M-DCPS on timeframe of District's payment to prime.
- Usefulness and cooperativeness of OEO staff.
- Difficulty working with and inability to communicate with schools and departments; desire for increased communication on reasons for award or non-award; used as bid fodder.
- Size of firm impacted ability to work on some M-DCPS opportunities.

Race Neutral Findings

Note: Observations Reflect The Study Period Of July 1, 2012 Through June 30, 2018.

Race Neutral Analysis

Reviewed and summarized services of over 70 race neutral providers

- Goal-Based and Other Targeted Procurement Programs
- Management and Technical Assistance Providers
- Financial Assistance Providers
- Community and Economic Development Organizations
- Chambers of Commerce
- Trade Organizations and Business Associations
- Other Advocacy Groups

Race and gender-neutral programs alone have not been fully effective in increasing availability, capacity or utilization of S/MBEs and M/WBEs.

Race Neutral Analysis

Themes from Interviews with 10 Executive Directors of Management, Financial and Technical Assistance Programs

- Lack of parity, inclusiveness, diversity, discrimination
- Need for improved M-DCPS commitment and processes supporting M/WBEs
- Importance and availability of Capital (Funding)
- Insufficient access to information, communication, technology
- Lack of uniform certification and lack of results from being certified
- Need for training and education on bid process, running a business, goal-based program requirements
- Discrimination and exclusion

Recommendations

Note: Observations Reflect The Study Period Of July 1, 2012 Through June 30, 2018.

Inference of Discrimination Based on Disparity Ratios – Basis for Race/Gender-Conscious Goals

By Race/Ethnicity/Gender By Procurement Type					
	Architecture and Engineering	Construction and Construction- Related Services	Maintenance and Maintenance- Related Services	Services	Goods & Supplies
African American	No disparity	No disparity*	Disparity*	Disparity*	Disparity*
Asian American	Disparity*	Disparity	Disparity*	No disparity*	No disparity*
Hispanic American	No disparity*	No disparity*	No disparity*	No disparity*	No disparity*
Native American	ND	Disparity	ND	ND	ND
WBE	Disparity*	Disparity*	Disparity*	Disparity	Disparity*

* Denotes statistically significant

Recommendations in Concurrence with M-DCPS' Outside Legal Counsel

- Remove select contracts within each industry category from race- and gender-conscious goals for M/WBE not experiencing widespread underutilization
 - Determine percentage of contracts and number of years (i.e. 10 percent first year, 20 percent second year)
 - Determine time period of close monitoring and review before Board makes final decision on sunset.

Recommendations in Concurrence with M-DCPS' Outside Legal Counsel

- Modifications to M/WBE program's graduation provisions
- Use of race- and gender-neutral means to counteract any inherent bias in the selection of contractors and vendors that favors M-DCPS incumbent firms
- Strengthening M-DCPS commercial non-discrimination policy enforcement
 - Conduct periodic surveys of subcontractors to identify patterns of racial/gender exclusion on the part of certain M-DCPS prime contractors on their private sector contracts.
 - Seek particularized evidence of denial of opportunities to bid or unfair denial of subcontract awards to certified M/WBE subcontractors on the part of M-DCPS primes.

Long-Term Availability and Capacity Building Initiatives—Increasing Pipeline of M/WBE and SDBE Firms

- Youth Entrepreneurship Initiatives
 - Emphasis on exposure on entrepreneurs instead of large corporations.
 - Procurement initiatives targeted to owners who have matriculated at M-DCPS schools.
- Refocus pre-qualification and certification efforts to identification of qualified firms.

Long-Term Availability and Capacity Building Initiatives—Increasing Competition

- Deeper dive into Bid/RFP, award and payment process
 - Review of actual practices on the award and execution of a sample or census of individual contracts
 - Particularly Construction and Construction-Related Services
 - To ensure that outcomes reflected in Availability and Utilization chapters reflect a procurement process that is open, fair, transparent and inclusive
 - Pre-Award Activity
 - Post-Award Activity
- Expand certification and utilization of M/WBE and SDBE Pre-Qualified firms
- Goal setting and other inclusive procurement tools applied by thresholds
- Conduct economic impact analysis by race/gender
- Assess performance of personnel with buying authority

Development of M/WBE and SMBE Programs Focused on Requirements of Large Construction and Development Projects

- Project-based Planning and Procurement Approach
 - Planning
 - Financing
 - Designing
 - Constructing
 - Equipping
 - Maintaining
 - Operating
- Bonding and Insurance Program Related to Project-Based Procurement Process

Promoting M/WBE and S/MBE Participation at the Prime Level (Phase 2 Disparity Study)

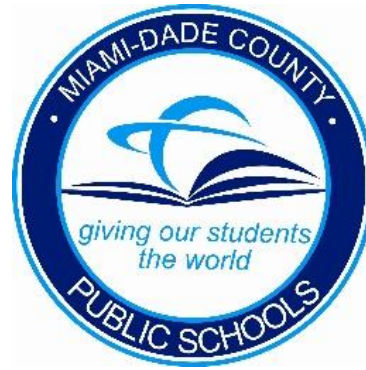
- Identify prime-level procurement opportunities where a significant pool of M/WBEs are available;
- Establish prime-level participation targets, as well as subcontracting level;
- Improve procurement forecasting;
- Utilize race and gender-conscious initiatives, such as goals, evaluation factors, joint venture incentives, price preferences, targeted solicitation;
- Increase the utilization of S/MBE set-asides and sheltered market opportunities;
- Provide notice of small business opportunities (below \$50,000) and ensure that S/MBEs and M/WBEs are included in pool of firms being solicited;

Promoting M/WBE and SMBE Participation at the Prime Level (Phase 2 Disparity Study)

- Consistently review pool of S/MBEs and M/WBEs sub-bidders and subcontractors for track record to support prime level awards;
- Unbundle contracts into commercially viable units;
- Optimize joint ventures, develop and encourage mentor/protégé program, recognize prime opportunities for distributors;
- Exclude proprietary language from technical specifications that discourage M/WBEs from bidding; and,
- Develop evaluation mechanisms for measuring M-DCPS senior management commitment and staff's efforts toward M/WBE participation in M-DCPS contracting opportunities.

Additional Adjustments to OEO Initiatives

- Expand Use of SDBE Goal-Setting
- Address Anecdotal concerns about slow payment
- Discuss impact of M-DCPS decision not to reimburse sub-contractor bonding on smaller prime contractors
- Optimize procurement forecasting and scheduling and budgeting



THANK YOU!

Miami-Dade County Public Schools

**2020 Comprehensive Disparity Study Presentation
June 15, 2021**





UPCOMING MEETING: Next Regular Meeting

September 14, 2021